

CASH FLOW SCENARIO PLANNING AND SENSITIVITY TEMPLATE

Company Name: _____

Date Prepared: _____

Analysis Period: _____

Prepared By: _____

1. Key Sensitivity Variables & Drivers

Define the primary drivers and the percentage changes/values to test under different scenarios.

SENSITIVITY VARIABLE / KEY DRIVER	BASE CASE	OPTIMISTIC SCENARIO	PESSIMISTIC SCENARIO
Revenue Growth Rate (%)			
Cost of Goods Sold (COGS) as % of Sales			
Accounts Receivable (DSO) - Days			
Accounts Payable (DPO) - Days			
Operating Expenses (OpEx) Change (%)			
Capital Expenditure (CapEx) Planned			

2. Cash Flow Sensitivity Analysis Projections

CASH FLOW LINE ITEM	BASE CASE (\$)	OPTIMISTIC (\$)	PESSIMISTIC (\$)	VARIANCE (OPT VS. BASE)	VARIANCE (PESS VS. BASE)
Cash Inflows					
Cash Receipts from Customers					
Other Operating Income					
Total Cash Inflows					
Cash Outflows					
Cash Paid to Suppliers (COGS)					
Operating Expenses (SG&A, Payroll)					
Taxes Paid					
Total Cash Outflows					
Net Cash from Operating Activities					
Net Operating Cash Flow					
Investing & Financing Activities					
Capital Expenditures (CapEx)					
Net Borrowings / (Debt Repayments)					

CASH FLOW LINE ITEM	BASE CASE (\$)	OPTIMISTIC (\$)	PESSIMISTIC (\$)	VARIANCE (OPT VS. BASE)	VARIANCE (PESS VS. BASE)
Net Investing/Financing Cash Flow					
Summary Cash Position					
Beginning Cash Balance					
Net Increase / (Decrease) in Cash					
Ending Cash Balance					

3. Key Sensitivity Observations & Action Plan

Critical Decision Triggers & Mitigation Strategies: