CRM PLATFORM SUBSCRIPTION & IMPLEMENTATION COST TRACKER

Company Name:
Date Prepared:
CRM Vendor / Platform:
Prepared By:
Subscription Start Date:
Target Go-Live Date:

1. Recurring Subscription Costs

License Type / User Tier	No. of Licenses	Unit Cost	Billing Cycle (Monthly/Annual)	Total Cost
			Total Annual Subscription Cost:	

2. One-Time Implementation & Setup Costs

Service / Deliverable Description	Provider (Internal/External/Partner)	Estimated Hours	Rate / Flat Fee	Total Cost
Data Migration & Cleansing				
System Configuration & Customization				
API Integrations (ERP, Email, Marketing, etc.)				
User Training & Documentation				

Service / Deliverable Description	Provider (Internal/External/Partner)	Estimated Hours	Rate / Flat Fee	Total Cost
Consulting & Project Management Fees				
			Total One-Time Implementation Cost:	

3. Add-Ons, Custom Development & Support Costs

Expense Item (Support Tier, Add-on Features)	Frequency (One-time/Annual)	Cost
	Total Support & Add-on Cost (Year 1):	

Total Subscription Costs (Year 1):

Total One-Time Costs:

Total Support & Add-on Costs:

Estimated Year 1 Grand Total:

Prepared By (Name / Title)

Approved By (Name / Title)