

SALES COMMISSION & INCENTIVE PAYROLL CALCULATOR

Payroll Period Template

Employee Details

Employee Name

Employee ID

Department / Team

Pay Period Start Date

Pay Period End Date

Payment Date

Base Salary & Quota Performance

Base Salary (Period)

Target Quota / Goal (\$)

Actual Sales Achieved (\$)

Tiered Commission Calculation

Tier Range (Sales Volume)	Commission Rate (%)	Sales Achieved in Tier (\$)	Commission Earned (\$)
Total Tiered Commission			

Incentives & KPI Bonuses

Incentive Type / KPI Description	Target Metric	Actual Achieved	Payout Amount (\$)

Incentive Type / KPI Description	Target Metric	Actual Achieved	Payout Amount (\$)
Total Bonuses & Incentives			

Payroll Compensation Summary

Base Salary Earned (\$)

Total Commissions Earned (\$)

Total Bonuses & Incentives (\$)

Gross Payroll Pay (\$)

Deductions / Taxes (\$)

Net Payroll Pay (\$)

Employee Signature / Date

Manager / HR Approver Signature / Date